CONSOLIDATED FINANCIAL STATEMENTS For the Years Ended December 31, 2018 and 2017 And Independent Auditor's Report





INDEPENDENT AUDITOR'S REPORT

Manoa Heritage Center and Kualii Foundation:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Manoa Heritage Center (Center) and Kualii Foundation (Foundation), nonprofit Hawaii corporations, which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the Consolidated Financial Statements

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In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Center and Foundation as of December 31, 2018 and 2017, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note A to the consolidated financial statements, during the year ended December 31, 2018, the Center and Foundation adopted Accounting Standards Update No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

Honolulu, Hawaii October 17, 2019

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of December 31, 2018 and 2017

| ASSETS | <u>2018</u> | 2017 |
|--|---|--|
| CURRENT ASSETS Operating cash Accounts receivable — net Inventory of books Prepaid expenses Total current assets | \$ 475,573 108,999 43,481 609 628,662 | \$ 353,889 40,677 47,535 2,085 444,186 |
| INVESTMENTS IN MARKETABLE SECURITIES | 10,552,659 | 10,998,779 |
| PROPERTY AND EQUIPMENT – Net | 6,408,570 | 6,211,840 |
| DESIGNATED FOR CAPITAL CAMPAIGN Cash designated for capital campaign Pledges receivable – net, designated for capital campaign Total designated for capital campaign | 9,383 100,000 109,383 | 456,509 125,000 581,509 |
| HISTORICAL COLLECTION (See Note A) | | |
| TOTAL ASSETS | \$17,699,274 | \$18,236,314 |
| LIABILITIES AND NET ASSETS | | |
| CURRENT LIABILITIES Accounts payable Accrued liabilities Total current liabilities | \$ 17,841 13,887 31,728 | \$ 79,876 10,544 90,420 |
| NET ASSETS Net assets without donor restrictions Net assets with donor restrictions Total net assets | 15,890,369 1,777,177 17,667,546 | 16,518,014 1,627,880 18,145,894 |
| TOTAL LIABILITIES AND NET ASSETS | \$17,699,274 | \$18,236,314 |

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2018 and 2017

| | 2018 | 2017 |
|--|--------------|---|
| CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS | | |
| Revenue and support | | |
| Investment income (loss) | \$ (573,051) | \$ 1,386,823 |
| Contributions without donor restrictions | 392,147 | 280,729 |
| Net assets released from donor restrictions for programs | 36,494 | 200,729 |
| Sales of books | 6,398 | 19,868 |
| Other revenue and support | 6,175 | 1,532 |
| Total revenue and support | (131,837) | 1,688,952 |
| Expenses | | |
| Program services | 692,679 | 418,379 |
| Management and general | 101,367 | 80,289 |
| Fundraising | 162,962 | 160,634 |
| Total expenses | 957,008 | 659,302 |
| Revenue and support less expenses | (1,088,845) | 1,029,650 |
| Net assets released from donor restrictions for capital campaign | 461,200 | 1,970,351 |
| Increase (decrease) in net assets without donor restrictions | (627,645) | 3,000,001 |
| CHANGES IN ASSETS WITH DONOR RESTRICTIONS | | |
| Net assets with donor restrictions for capital campaign | | |
| Contributions with donor restrictions | 217,837 | _ |
| Net assets released from donor restrictions | (461,200) | (1,970,351) |
| Decrease in net assets with donor restriction for capital campaign | (243,363) | (1,970,351) |
| Net assets with donor restrictions for endowment | | |
| Contributions with donor restrictions | 389,154 | 247,575 |
| Increase in net assets with donor restrictions for endowments | 389,154 | 247,575 |
| Net assets with donor restrictions for programs | | *************************************** |
| Contributions with donor restrictions | 40,000 | 377,379 |
| Net assets released from donor restrictions | (36,494) | _ |
| Increase in net assets with donor restriction for programs | 3,506 | 377,379 |
| Increase (decrease) in net assets with donor restrictions | 149,297 | (1,345,397) |
| INCREASE (DECREASE) IN NET ASSETS | (478,348) | 1,654,604 |
| NET ASSETS – Beginning of year | 18,145,894 | 16,491,290 |
| NET ASSETS – End of year | \$17,667,546 | \$18,145,894 |

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended December 31, 2018 and 2017

| | 2018 | <u>2017</u> |
|------------------------------|--------------|-------------|
| Program services | | |
| Salaries and related costs | \$274,160 | \$130,940 |
| Professional fees | 146,934 | 152,509 |
| Depreciation | 105,242 | 58,946 |
| Office and administrative | 66,231 | 37,674 |
| Occupancy | 64,127 | 13,210 |
| Education and program | 35,985 | 25,100 |
| Total program services | 692,679 | 418,379 |
| Management and general | | |
| Professional fees | 41,765 | 15,180 |
| Office and administrative | 33,488 | 11,807 |
| Depreciation | 14,032 | 8,123 |
| Salaries and related costs | 9,791 | 41,039 |
| Occupancy | 2,291 | 4,140 |
| Total management and general | 101,367 | 80,289 |
| Fundraising | | |
| Professional fees | 64,044 | 75,378 |
| Salaries and related costs | 42,430 | 53,734 |
| Office and administrative | 25,515 | 15,463 |
| Depreciation | 21,049 | 10,639 |
| Occupancy | <u>9,924</u> | 5,420 |
| Total fundraising | 162,962 | 160,634 |
| Total expenses | \$957,008 | \$659,302 |

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2018 and 2017

| | 2018 | 2017 |
|---|--------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Increase (decrease) in net assets | \$ (478,348) | \$1,654,604 |
| Adjustments to reconcile increase (decrease) in net assets to | Ψ (170,510) | Ψ1,051,004 |
| net cash provided by operating activities | | |
| Decrease in cash designated for capital campaign | 447,126 | 1,717,697 |
| Decrease in pledges receivable – net, | , | 1,717,057 |
| designated for capital campaign | 25,000 | 75,000 |
| Unrealized (gains) losses from holding marketable securities | 732,171 | (1,142,736) |
| Realized (gains) losses from sales of marketable securities | 74,453 | (10,998) |
| Depreciation | 140,323 | 77,708 |
| (Increase) decrease in | | |
| Accounts receivable – net | (68,322) | (15,340) |
| Inventory of books | 4,054 | 17,890 |
| Prepaid expenses | 1,476 | 3,903 |
| Increase (decrease) in | | |
| Accounts payable | (62,035) | 26,726 |
| Accrued liabilities | 3,343 | 10,241 |
| Net cash provided by operating activities | 819,241 | 2,414,695 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of property and equipment | (337,053) | (1,943,336) |
| Sales of marketable securities | 8,837,820 | 5,686,013 |
| Purchases of marketable securities | (9,198,324) | (6,386,078) |
| Net cash used by investing activities | (697,557) | (2,643,401) |
| NET INCREASE (DECREASE) IN CASH | 121,684 | (228,706) |
| OPERATING CASH – Beginning of year | 353,889 | 582,595 |
| OPERATING CASH – End of year | \$ 475,573 | \$ 353,889 |
| | | |

See accompanying notes to the consolidated financial Statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the Years Ended December 31, 2018 and 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Activity

Manoa Heritage Center (Center) is a nonprofit corporation organized under the laws of the State of Hawaii on April 17, 1996, primarily to study and disseminate information about the cultural heritage of Hawaii in general, and Manoa Valley in particular; to operate a historic property museum; to preserve and interpret native Hawaii sites in the Manoa Valley; and to make them available to the public. Kualii Foundation (Foundation) is a nonprofit corporation organized under the laws of the State of Hawaii on April 17, 1996, primarily for the same purpose. The Center is the sole corporate member of the Foundation. The Center and Foundation are also related by common management and governance. The accompanying consolidated financial statements include the accounts of both the Center and Foundation, except that significant intercompany balances and transactions have been eliminated in consolidation.

Together, the Center and Foundation promote the natural and cultural heritage of Hawaii, the *Heiau* (Hawaiian temple) in Manoa Valley, the natural gardens of Kualii (the historic residence of Sam and Mary Cooke), Kualii itself, and Manoa Valley as a whole. The Center achieves its purpose by providing guided tours of the grounds, Kualii, and the *Heiau*, and educating visitors and school groups on the history of Hawaii and Manoa Valley. The Foundation achieves its purpose by providing monetary support to the Center and maintaining the museum land and buildings on which the Center is located.

Basis of Accounting

The Center and Foundation report information regarding their financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Contributions received are recorded as increases to net assets without donor restrictions or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. Support is reported when pledged and is considered to be available for unrestricted use unless restricted by the donor. Donor restricted support is reported when pledged as an increase in net assets with donor restrictions. Pledges due in more than one year are reflected at the present value of estimated future cash flows using discount rates in effect at the date of the pledge. When a donor imposed restriction is satisfied or expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Revenue from sales of books is recognized upon the sale of the books and is reported net of the cost of the books sold of \$6,398 and \$20,069 for the years ended December 31, 2018 and 2017, respectively. Other revenue and support is recognized when earned. Expenses are recognized when the related liability is incurred.

The Center and Foundation allocate their expenses on a functional basis among their various programs and supporting services based on estimates by management. Expenses that can be identified with a specific program or supporting service are charged directly to the program or supporting service. Expenses that are common to several functions are allocated by square footage or employee time.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting (continued)

Donated services are recognized as contributions if the services create or enhance nonfinancial assets, or require specialized skills that are performed by people with those skills and would otherwise be purchased. The value of unpaid volunteers who have made significant contributions of their time is not reflected in the consolidated financial statements because it does not meet the criteria for recognition.

Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of consolidated financial statements in accordance with such generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of changes in net assets during the reporting period. Actual results could differ from those estimates, and it is reasonably possible that such estimates may change within the near term.

Concentrations of Credit Risk

Financial instruments that potentially subject the Center and Foundation to credit risk include operating cash, accounts receivable, investments in marketable securities, cash designated for capital campaign, and pledges receivable. Operating cash and cash designated for capital campaign on deposit with financial institutions exceeded the related federal deposit insurance by approximately \$165,000 and \$452,000 at December 31, 2018 and 2017, respectively. Accounts and pledges receivable, which have been adjusted for all known doubtful accounts (none at December 31, 2018 and 2017) are determined to be collectible or uncollectible based on an assessment by management of the facts and circumstances related to the individual accounts. Investments in marketable securities are fully insured by federal and private insurance, as represented by the custodian. Future changes in market prices may make such investments less valuable.

Inventory of Books

The inventory of books consists of copies of the book *Paintings, Prints, and Drawings of Hawaii from the Sam and Mary Cooke Collection*, which are held for sale to raise public awareness. Books remaining in inventory at year-end are stated at the lower of cost or net realizable value.

Investments in Marketable Securities

Investments in marketable securities are stated at fair value. Net realized and unrealized gains and losses, determined using the specific identification method, are included in investment income (loss).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Property and equipment is stated at cost or, if contributed, at estimated fair market value at the date of contribution. Depreciation is provided using the straight-line method over estimated useful lives of 15 to 30 years for buildings and improvements, 30 years for the *heiau* restoration, and five years for furniture, fixtures, and equipment. Property and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amounts may not be recoverable. Repairs and maintenance are expensed as incurred. Major improvements are capitalized.

Historical Collection

The historical collection consists of documents and artifacts held for educational, research, and curatorial purposes. The collection is continuously cataloged, preserved, and cared for. The items in the collection are not recognized in the consolidated financial statements because they have no alternative uses. Purchases of collection items are recorded as decreases in net assets without donor restrictions when the items are acquired or as net asset with donor restrictions if they are purchased with donor-restricted funds. Contributed collection items are not reflected in the consolidated financial statements. Proceeds, if any, from the disposition of collection items are reflected as increases in the appropriate net asset classes.

Hawaii General Excise Tax

The State of Hawaii imposes a general excise tax of 4% on certain gross receipts within Hawaii, plus an additional 0.5% on such gross receipts within the City and County of Honolulu. Substantially all of the gross receipts of the Center and Foundation for the years ended December 31, 2018 and 2017 were exempt from the Hawaii general excise tax.

Income Taxes

The Center and Foundation are exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code and are not private foundations. Accordingly, qualifying contributions to the Center or Foundation are tax deductible.

Accounting principles generally accepted in the United States of America require uncertain tax positions to be recognized in the consolidated financial statements if they are more likely than not to fail upon regulatory examination. Management has evaluated the tax positions of the Center and Foundation as of and for the years ended December 31, 2018 and 2017 by reviewing their income tax returns and conferring with their tax advisors, and determined that they had no uncertain tax positions required to be reported in accordance with such generally accepted accounting principles. The Center and Foundation are subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any open tax periods.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Adoption of New Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* Under this ASU, there are two classes of net assets — net assets with donor restrictions and net assets without donor restrictions. This ASU also requires qualitative information on how the organization manages its liquid assets and associated liquidity risks; and information on the availability of its assets to meet cash needs for general expenditures within one year. The Center and Foundation implemented this ASU in the year ended December 31, 2018.

NOTE B - LIQUIDITY

The Center and Foundation manages their liquid resources by focusing on fundraising efforts to ensure that they have adequate contributions and grants to fund the programs that it conducts. The Center and Foundation prepare annual budgets and monitor actual financial results each month to ensure that they control costs and remain liquid. They effectively manage their grants and contributions and do not have any short-term borrowing needs to fund operating costs.

The following reflects the Center and Foundation's consolidated financial assets as of December 31, 2018 and 2017 available to meet cash needs for general expenditures within one year:

| | <u>2018</u> | <u>2017</u> |
|---|---|---|
| Operating cash Accounts receivable – net | \$ 475,573 108,999 | \$ 353,889 40,677 |
| Investments in marketable securities Total financial assets Total net assets with donor restrictions Financial assets available to marketable | 10,552,659 11,137,231 (1,777,177) | 10,998,779 11,393,345 (1,627,880) |
| Financial assets available to meet cash needs for general expenditures within one year | \$9,360,054 | \$9,765,465 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE C - INVESTMENTS IN MARKETABLE SECURITIES

At December 31, 2018 and 2017, investments in marketable securities consisted of the following:

| | 2 | 2018 | | 2017 | | | |
|--|------------------------|-------------------------|------------------------|-------------------------|--|--|--|
| | Cost | Fair <u>Value</u> | Cost | Fair <u>Value</u> | | | |
| Common stock and other investments Money market funds | \$8,572,842 182,708 | \$10,369,951 182,708 | \$8,130,416 339,083 | \$10,659,696 339,083 | | | |
| Total investment in marketable securities | \$8,755,550 | \$10,552,659 | \$8,469,499 | \$10,998,779 | | | |

Net investment income (loss) for the years ended December 31, 2018 and 2017 consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|--|---|--|
| Unrealized gains (losses) from holding marketable securities Realized gains (losses) from sales of marketable securities Interest and dividend income Investment fees | \$ (732,171) (74,453) 290,923 (57,350) | \$1,142,736 10,998 309,815 (76,726) |
| Net investment income (loss) | \$ (573,051) | \$1,386,823 |

NOTE D - FAIR VALUE MEASUREMENTS

The established framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to the valuation methodology used to measure fair value. There are three levels of inputs to the valuation methodology. Level 1 inputs consist of unadjusted quoted prices for identical assets or liabilities in active markets that the entity has the ability to access. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability. Level 3 inputs are unobservable and significant to the fair value measurement. The fair value measurement level of an asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation methodologies used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE D – FAIR VALUE MEASUREMENTS (Continued)

The following sets forth by level, within the fair value hierarchy, the Foundation's investments in marketable securities at fair value as of December 31, 2018:

| | Level 1 | Level 2 Level 3 | | Total | |
|--|--------------|-----------------|-----------|--------------|--|
| Common stock and other investments | | | | | |
| Technology | \$ 2,196,184 | \$ - | \$ - | \$ 2,196,184 | |
| Mutual funds | 1,369,638 | _ | · _ | 1,369,638 | |
| Energy | 1,304,454 | _ | _ | 1,304,454 | |
| Consumer defensive | 968,316 | _ | _ | 968,316 | |
| Consumer cyclical | 909,862 | - | _ | 909,862 | |
| Financial services | 889,185 | _ | _ | 889,185 | |
| Other investments | 806,472 | _ | _ | 806,472 | |
| Healthcare | 584,970 | _ | _ | 584,970 | |
| Communication | 504,738 | - | - | 504,738 | |
| Government securities | 501,932 | - | _ | 501,932 | |
| Industrials | 334,200 | _ | _ | 334,200 | |
| Total common stock and other investments | 10,369,951 | - | _ | 10,369,951 | |
| Money market funds | 182,708 | | - | 182,708 | |
| Total investments at fair value | \$10,552,659 | <u>\$</u> | <u>\$</u> | \$10,552,659 | |

The following sets forth by level, within the fair value hierarchy, the Foundation's investments in marketable securities at fair value as of December 31, 2017:

| | Level 1 | Level 2 Level 3 | | vel 3 | Total | |
|--|--------------|-----------------|------|-------|--------------|--|
| Common stock and other investments | | | - | | | |
| Energy | \$ 2,732,101 | \$ | - \$ | _ | \$ 2,732,101 | |
| Technology | 2,252,164 | | _ | _ | 2,252,164 | |
| Consumer defensive | 994,160 | | _ | _ | 994,160 | |
| Other investments | 915,208 | | _ | _ | 915,208 | |
| Financial services | 769,782 | | _ | _ | 769,782 | |
| Industrials | 669,349 | | _ | _ | 669,349 | |
| Consumer cyclical | 620,977 | , | - | _ | 620,977 | |
| Communication | 619,448 | | - | _ | 619,448 | |
| Healthcare | 587,909 | | _ | _ | 587,909 | |
| Emerging markets bonds | 498,598 | | _ | _ | 498,598 | |
| Total common stock and other investments | 10,659,696 | | | | 10,659,696 | |
| Money market funds | 339,083 | - | · | - | 339,083 | |
| Total investments at fair value | \$10,998,779 | \$ - | \$ | - | \$10,998,779 | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE E – PROPERTY AND EQUIPMENT

At December 31, 2018 and 2017, property and equipment consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|------------------------------------|-------------|-------------|
| Land | \$1,563,888 | \$1,563,888 |
| Buildings and improvements | 4,915,242 | 1,200,508 |
| Heiau restoration | 990,800 | 990,800 |
| Furniture, fixtures, and equipment | 68,465 | 68,465 |
| Construction in progress | , | 3,377,681 |
| Total | 7,538,395 | 7,201,342 |
| Accumulated depreciation | (1,129,825) | (989,502) |
| Property and equipment – net | \$6,408,570 | \$6,211,840 |

In October 2015, the Center entered into a contract for approximately \$3.56 million for the construction of an on-site Visitor Education Center and other renovations to the property. The construction and renovation project was completed and placed in service in April 2018.

NOTE F – NET ASSETS WITHOUT DONOR RESTRICTIONS

At December 31, 2018 and 2017, net assets without donor restrictions consisted of the following:

| | <u>2018</u> | <u>2017</u> |
|---|--------------------------------------|--------------------------------------|
| Net assets without designation Net assets invested in property and equipment Net assets designated by Board of Directors for endowment fund | \$ 8,731,799 6,408,570 750,000 | \$ 9,556,174 6,211,840 750,000 |
| Total net assets without donor restriction | \$15,890,369 | \$16,518,014 |

In December 2016, the Foundation designated \$750,000 of net assets without donor restrictions as the Sam Cooke Quasi-Endowment Fund (Quasi-Endowment) to provide a continuous source of funding for the Center's operations and activities over the long term. The Quasi-Endowment is included in net assets without donor restrictions because it resulted from an internal designation and is not donor-restricted. Accordingly, the Foundation may later designate this amount in the Quasi-Endowment for other purposes. Income from the Quasi-Endowment will be considered as net assets without donor restrictions and appropriated for expenditure when earned. There was no income earned on the Quasi-Endowment for the years ended December 31, 2018 and 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE G - NET ASSETS WITH DONOR RESTRICTIONS

At December 31, 2018 and 2017, net assets with donor restrictions consisted of the following:

| | | <u>2018</u> | : | 2017 |
|--|-------------|--------------------|-------|--------------------|
| Net assets with donor restrictions for capital campaign Net assets restricted for endowments | \$ | 961,926 796,729 | | 205,289 407,575 |
| Net assets with donor restrictions for program purposes Pettus Foundation grant for transportation | | 18,522 | • | 13,016 |
| NEH Grant | | - | | 2,000 |
| Total net assets with donor restrictions | <u>\$ 1</u> | ,777,177 | \$1,6 | 527,880 |

In December 2016, the Sam Cooke Endowment Fund (Endowment) was established in the Foundation by way of a contribution from the Center to provide a continuous source of funding for the Center's operations and activities over the long term. Accordingly, income from the Endowment will be considered unrestricted and appropriated for expenditure when earned. The Endowment earned \$7,740 and \$664 in income for the years ended December 31, 2018 and 2017, respectively. The Endowment is included in net assets restricted for endowments.

The Board of Trustees of the Foundation adopted investment policies for its endowments to preserve the endowment principal, to provide for sufficient liquidity and long-term earnings, and to provide for annual spending allocations to support operations. The risk tolerance for the endowments is in the moderate to conservative range.

Accounting principles generally accepted in the United States of America provide guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). An enacted version of UPMIFA became effective in the State of Hawaii on July 1, 2009. The Board of Trustees of the Foundation has interpreted the Act as requiring the preservation of the original gift of donor-restricted endowment funds as net assets with donor restrictions, absent explicit donor stipulations to the contrary. Other donor-restricted gifts are classified as net assets with donor restrictions. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. At December 31, 2018 and 2017, the Foundation's investments exceeded the related amount of its endowments.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the Years Ended December 31, 2018 and 2017

NOTE H - EMPLOYEE BENEFIT PLANS

The Center sponsors a defined contribution SIMPLE IRA plan covering substantially all of its employees to which it contributes up to 3% of their annual gross salaries in accordance with the plan document and Internal Revenue Code Section 408(p). The Center's contributions under this plan amounted to \$3,338 and \$2,698 for the years ended December 31, 2018 and 2017, respectively.

NOTE I - CONTINGENCIES

The Center and Foundation may be subject to legal proceedings, claims, or litigation arising in the ordinary course of business for which they may seek the advice of legal counsel. Management estimates that the cost to resolve such matters, if any, would not be material to the consolidated financial statements. However, it is reasonably possible that such estimates may change within the near term.

The Center and Foundation operate in the State of Hawaii. Local, national, and international events can have severe, adverse effects on economic conditions in Hawaii. The effects on the consolidated financial statements of the Center and Foundation from such changes in economic conditions, if any, are not presently determinable.

NOTE J - CONSOLIDATED FINANCIAL STATEMENT PRESENTATION

Certain amounts in the prior year consolidated financial statements have been reclassified to conform to the current year presentation.

NOTE L – SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 17, 2019, which is the date the consolidated financial statements were available to be issued, and determined that the Center and Foundation did not have any subsequent events requiring adjustment to the consolidated financial statements or disclosure in the notes to the consolidated financial statements.